

Name	Amitabha Mitra	
DOB	11 <sup>th</sup> July 1958	
Last Post Held	Deputy General Manager, Since June 2014	
Organisation	National Insurance Co. Ltd.	
Previous Employer	The Oriental Insurance Co. Ltd. Since Dec 1983 till June 2014	

Work Experience:

2014-2018	Headed Fire & Engineering and Techno-marketing at Corporate office of National. Involving medium & Large Risks and their FACULTATIVE Re-insurance
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	placements above the net retention and treaty limits. Organise and conduct international & Indian Road Shows for Clients to discover proper price.
2012-2014	Responsible for Mumbai Regional Office as CRM, overseeing 9 Divisions & 7 Branches including the suburban Mumbai & Goa. Started the Brokers cell in Regional Office which completed 50 Crores last year & plans to target 100 Crores this year.
2008-2012	Headed Claims vertical at Mumbai (per BCG recommendation) controlling 35 offices, reduced Motor ICR from 95% to 35% in a span of 3+ years.
2003-2008	Marketing Manager of Ahmedabad RO, responsible for entire Gujarat other than South Gujarat.
2001-2003	Headed the Large Corporate Division at Ahmedabad, handling Toyota Tie up, Ambuja & Aarvee group, Cadila Pharma, Zydus Cadila
1995-2001	Created the Corporate Division at Surat, was able to procure the property premium of Reliance Industries Hazira, ESSAR Steel & KRIBHCO, the Division grew from 3 Crores to 33 Crores.
1994-1995	Dy. Manager Marketing at RO Ahmedabad, responsible for marketing over entire Gujarat.
1992-1994	Branch Head at Unjha in North Gujarat, catering to Fire, Marine, Motor & Cattle Insurance
1989-1992	Branch Head at Gandhinagar, Capital city of Gujarat
1987-1989	Asst. Divisional Manager at Ahmedabad Division, handling Cadila Pharma, Zydus Cadila, Reliance, AEC, GSTC,
1983-1987	Ahmedabad RO Accounts In-charge, responsible for Accounts of entire Gujarat